

Budget Line Item - Major Changes in Red	Approved 19-20	ESTIMATION Total Received or Used 19-20	Proposed 20-21	Notes
Income				
Campus Dues				
UC Berkeley AS	\$49,982	\$49,982	\$50,790	
UC Davis AS	\$0	\$2,100	\$5,000	Estimate based on conversations with ASUCD
UC Irvine AS	\$48,172	\$48,172	\$49,219	
UC Los Angeles AS	\$86,521	\$86,521	\$86,428	
UC Merced AS	\$12,767	\$12,767	\$13,205	
UC Riverside AS	\$44,100	\$44,100	\$44,100	
UC San Diego AS	\$49,062	\$49,062	\$49,886	
UC Santa Barbara AS	\$162,644	\$162,644	\$164,610	
UC Santa Barbara GSA	\$4,692	\$469	\$480	Estimate based on two previous years 90% waiver
UC Santa Cruz SUA	\$28,823	\$28,823	\$28,378	
Section Total	\$486,762	\$484,639	\$492,096	
Collective Bargaining Program				
UCOP Reimbursement	\$25,200	\$25,200	\$25,200	
Section Total	\$25,200	\$25,200	\$25,200	
Conferences				
SOS Registration Fees	\$57,500	\$52,250	\$52,500	
SLC Registration Fees	\$57,500	\$0	\$60,000	
Conference Sponsorships / SOCC Registration Fees	\$6,000	\$53,500	\$50,000	
Section Total	\$121,000	\$105,750	\$162,500	
Council on Student Fees Dues				
UC Berkeley	\$3,494	\$3,494	\$3,676	
UC Davis	\$3,329	\$3,329	\$3,442	
UC Irvine	\$3,210	\$3,210	\$3,354	
UC Los Angeles	\$3,662	\$3,662	\$3,737	
UC Merced	\$1,826	\$1,826	\$1,916	
UC Riverside	\$2,586	\$2,586	\$2,772	
UC San Diego	\$3,310	\$3,310	\$3,448	
UC San Francisco	\$1,647	\$1,647	\$1,625	
UC Santa Barbara	\$2,682	\$2,682	\$2,811	
UC Santa Cruz	\$2,373	\$2,373	\$2,461	
Section Total	\$28,118	\$28,118	\$29,241	
Other Income				
Miscellaneous Sponsorship, Refunds, or Interest Income	\$7,500	\$7,500	\$7,500	
Statewide Advocacy Grant	\$0	\$12,000	\$12,000	
Federal Advocacy Grant	\$12,000	\$12,000	\$12,000	
UCweVOTE Grant	\$0	\$12,000	\$15,000	
Section Total	\$19,500	\$43,500	\$46,500	
Total Income	\$680,581	\$687,208	\$755,537	Increase due to UCSA fronting SOCC costs and receiving registration payments; as well as over-estimates for dues from associations that will likely seek waivers.
Expenses				
Financial Security				
Reinvestment in Emergency Fund	\$0	\$0	\$40,000	Represents two months minimum operating costs
Interest for Potential Repayment of Stimulus Loan (PPP)	\$0	\$0	\$400	
Section Total	\$0	\$0	\$40,400	
Board Expenses				
President Stipend	\$6,000	\$6,000	\$6,000	
Board Chair Stipend	\$3,000	\$3,000	\$3,000	
CFO Stipend	\$2,400	\$0	\$2,400	
Board Vice Chair Stipend	\$2,400	\$2,400	\$2,400	
Committee Chairs Stipends	\$1,800	\$1,800	\$1,800	
Board Meetings and Retreats	\$2,000	\$2,500	\$2,500	
Executive Officer Travel	\$7,500	\$7,500	\$7,500	
Appointed Officer Travel	\$0	\$0	\$2,000	
Coalition and Event Partnerships	\$2,000	\$0	\$0	
Conference Call Lines	\$300	\$300	\$300	
Section Total	\$27,400	\$23,500	\$27,900	
Campaigns & Programs				
Campaign Committee	\$4,000	\$4,000	\$1,000	Fundraise additional need from associations
Racial Justice Now Project Grant	\$3,000	\$3,000	\$3,000	
UCweVOTE	\$0	\$12,000	\$12,000	
Section Total	\$7,000	\$19,000	\$16,000	
Conferences				

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Student Organizing Summit	\$80,000	\$85,000	\$75,000	
Student Lobby Conference	\$80,000	\$65,000	\$75,000	
Students of Color Conference	\$10,000	\$45,000	\$50,000	
Section Total	\$170,000	\$195,000	\$200,000	
Government Relations Department				
Bill Tracking Software	\$2,400	\$2,500	\$2,600	
Capitol Morning Report Subscription	\$600	\$600	\$600	
Legislative Directory	\$125	\$125	\$135	
Federal Advocacy Program/Travel	\$12,000	\$12,000	\$12,000	
Filing Fees	\$50	\$0	\$50	
Postage	\$100	\$100	\$100	
Printing/Ink	\$200	\$500	\$1,000	Increase due to no longer having a central printer in Oakland office
Student Travel	\$3,000	\$15,000	\$12,000	Plan for UCOP Reimbursement
Joint Lobbying with Community Partners	\$2,500	\$2,500	\$2,500	Example: Black Lobby Day
Supplies/Furnishings/Equipment	\$300	\$100	\$250	
GOV Intern	\$3,300	\$3,300	\$3,600	Allows 20 intern hours per month at \$15/hr
GOV Professional Development/Subscriptions	\$750	\$750	\$750	
GOV Travel - Airfare	\$3,000	\$1,500	\$1,500	Decrease due to reduced campus visits
GOV Travel - Food	\$1,160	\$800	\$800	Decrease due to reduced campus visits
GOV Travel - Gas	\$360	\$160	\$160	Decrease due to reduced campus visits
GOV Travel - Ground Transportation	\$770	\$570	\$570	Decrease due to reduced campus visits
GOV Travel - Lodging	\$3,850	\$2,975	\$2,975	Decrease due to reduced campus visits
GOV Travel - Mileage	\$810	\$270	\$270	Decrease due to reduced campus visits
GOV Travel - Parking	\$270	\$135	\$135	Decrease due to reduced campus visits
GOV Travel - Rental Car	\$840	\$540	\$540	Decrease due to reduced campus visits
Section Total	\$36,385	\$44,425	\$42,535	
Statewide Organizing Department				
Action Materials	\$150	\$150	\$150	
Postage	\$125	\$125	\$125	
Student Travel	\$1,000	\$1,000	\$1,000	
Statewide Training for Organizing Directors	\$2,000	\$0	\$0	Move to Board Meeting
Supplies/Furnishings/Equipment	\$300	\$0	\$250	
ORG Intern	\$3,300	\$3,300	\$3,600	Allows 20 intern hours per month at \$15/hr
ORG Professional Development/Subscriptions	\$750	\$750	\$750	
ORG Staff Travel - Airfare	\$3,000	\$3,000	\$2,400	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Food	\$880	\$880	\$800	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Gas	\$400	\$400	\$320	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Ground Transportation	\$400	\$400	\$440	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Lodging	\$2,100	\$2,100	\$1,750	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Mileage	\$1,350	\$1,350	\$1,350	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Parking	\$330	\$330	\$300	Reduction due to COVID-19 travel restrictions
ORG Staff Travel - Rental Car	\$720	\$720	\$600	Reduction due to COVID-19 travel restrictions
Section Total	\$16,655	\$14,355	\$13,685	
Operations & Development Department				
Rent Oakland Office	\$23,700	\$13,825	\$0	
Rent Sacramento Office	\$9,600	\$15,400	\$16,800	
Bank Fees	\$600	\$600	\$750	
Credit Card Interest	\$1,200	\$1,200	\$1,200	
Bookkeeper	\$3,000	\$3,000	\$3,000	
Quickbooks Online	\$650	\$650	\$700	
Payroll Software (ADP)	\$2,400	\$2,500	\$2,600	
Tax Preparation	\$1,000	\$1,200	\$1,250	
Legal Services	\$5,000	\$5,000	\$5,000	
Insurance	\$8,000	\$9,000	\$10,000	
Copier	\$3,000	\$2,000	\$0	Decrease due to no longer having a central printer in Oakland office
Printing/Ink	\$0	\$0	\$2,000	Increase due to no longer having a central printer in Oakland office
Phones	\$3,800	\$4,200	\$4,200	
Internet/Networking All Offices	\$1,200	\$1,000	\$600	Decrease due to no longer having Oakland office
Computer Repair	\$1,000	\$1,000	\$2,500	Potential need to purchase new computers (2 per year)
Email Newsletter Service	\$120	\$120	\$120	
Web Development	\$1,000	\$1,000	\$1,500	Potential need to move more work out of house
Web Hosting	\$150	\$150	\$150	
Software	\$800	\$800	\$800	
Social Media Promotion	\$50	\$50	\$50	
Postage	\$200	\$200	\$200	
Stationary	\$300	\$1,000	\$500	Increase due to implementation of new logo
Supplies/Furnishings/Equipment	\$300	\$250	\$250	
CSF Travel for ED	\$2,076	\$1,500	\$2,118	
CSF Chair/Vice Chair Travel	\$5,000	\$5,000	\$5,000	
CSF Chair Stipend	\$4,200	\$4,200	\$4,200	
CSF Vice Chair Stipend	\$1,800	\$1,800	\$1,800	
CSF Project Funds	\$400	\$400	\$400	
OPS Intern	\$3,300	\$3,300	\$3,600	Allows 20 intern hours per month at \$15/hr
OPS Professional Development/Subscriptions	\$750	\$750	\$750	

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		Total Received or Used 19-20	Proposed 20-21	
OPS Staff Travel - Airfare	\$1,500	\$750	\$1,500	
OPS Staff Travel - Food	\$200	\$100	\$200	
OPS Staff Travel - Gas	\$200	\$100	\$200	
OPS Staff Travel - Ground Transportation	\$200	\$100	\$200	
OPS Staff Travel - Lodging	\$875	\$500	\$875	
OPS Staff Travel - Mileage	\$675	\$400	\$625	
OPS Staff Travel - Parking	\$75	\$50	\$75	
OPS Staff Travel - Rental Car	\$300	\$150	\$300	
Section Total	\$53,521	\$52,220	\$57,263	
University Affairs Department				
Collective Bargaining Program Materials/Promotion	\$500	\$500	\$500	
Collective Bargaining Program Staff Travel	\$1,500	\$1,500	\$500	
Collective Bargaining Program Student Travel	\$2,500	\$2,500	\$2,500	
Student Travel	\$400	\$400	\$1,000	
StAR Prep Meetings	\$900	\$900	\$900	
Research and Publications	\$500	\$0	\$500	
Supplies/Furnishings/Equipment	\$300	\$250	\$250	
UA Intern	\$3,300	\$3,300	\$3,600	Allows 20 intern hours per month at \$15/hr
UA Professional Development/Subscriptions	\$750	\$750	\$750	
UA Staff Travel - Airfare	\$900	\$1,500	\$1,500	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Food	\$920	\$1,200	\$1,200	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Gas	\$120	\$560	\$560	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Ground Transportation	\$470	\$740	\$740	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Lodging	\$1,225	\$2,975	\$2,975	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Mileage	\$0	\$770	\$770	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Parking	\$95	\$615	\$615	Increase due to change in location and responsibilities for Policy Director position
UA Staff Travel - Rental Car	\$420	\$1,740	\$1,740	Increase due to change in location and responsibilities for Policy Director position
Section Total	\$14,800	\$20,200	\$20,600	
Personnel				
Employee Benefits	\$30,000	\$32,000	\$32,000	
Employer Paid Taxes	\$20,000	\$22,000	\$24,000	
Salaries with Annual Cost of Living Adjustment (3%)	\$254,276	\$254,276	\$261,904	
Staff Performance Incentive at Discretion of Executive Board	\$4,000	\$4,000	\$4,000	
Commuter Benefit	\$2,400	\$1,800	\$2,400	\$50/month per non-remote staff member
Staff Recruitment & Hiring	\$2,000	\$3,000	\$2,000	
Staff Retreats & Events	\$250	\$500	\$500	
General Staff Travel - Airfare	\$3,150	\$3,150	\$1,890	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Food	\$3,335	\$3,335	\$2,001	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Gas	\$57	\$57	\$34	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Ground Transportation	\$1,365	\$1,365	\$819	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Lodging	\$6,825	\$6,825	\$4,095	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Mileage	\$1,400	\$1,400	\$840	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Parking	\$158	\$158	\$95	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
General Staff Travel - Rental Car	\$840	\$840	\$504	Assume only 6 board meetings due to COVID-19 (one in-person in fall, regular spring schedule)
Section Total	\$330,056	\$334,706	\$337,082	
Total Expenses	\$655,817	\$703,406	\$755,465	
Projected Net Income or Loss	\$24,764	-\$16,198	\$72	